

**NASD Dispute Resolution**

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Midwest Region

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November 30, 2005

Beverly Jo Slaughter, Esq.  
Wachovia Securities, LLC  
901 East Byrd Street  
Mail Code WS2217  
Richmond, VA 23219

Subject: NASD Dispute Resolution Arbitration Number 05-02573  
Otilia Dee Baldwin v. Wachovia Securities LLC and Dennis Bliefert v. Joanna  
Sunderland and Otilia Dee Baldwin

Dear Ms. Slaughter:

An arbitration award has ordered you, or a person associated with you, to pay monetary damages or provide other relief to a party in the above-referenced matter.

Please be aware that Rule 10330(h) of the Code of Arbitration Procedure provides as follows:

All monetary awards shall be paid within thirty (30) days of receipt unless a motion to vacate has been filed with a court of competent jurisdiction. An award shall bear interest from the date of the award: (1) if not paid within thirty (30) days of receipt, (2) if the award is the subject of a motion to vacate which is denied, or (3) as specified by the arbitrator(s) in the award. Interest shall be assessed at the legal rate, if any, then prevailing in the state where the award was rendered, or at a rate set by the arbitrator(s).

NASD Dispute Resolution has implemented a system of monitoring and tracking compliance with arbitration awards by members and associated persons. Therefore, we request prevailing claimants to notify us in writing when their awards have not been paid within 30 days of receipt of the award, and require member firms to certify in writing that they have complied with awards against them or their associated persons.

**Members must notify NASD Dispute Resolution in writing, within 30 days of receipt of the award, whether or not they or their associated persons have complied with the award. The 30-day period ends on: January 3, 2006.** Associated persons who have changed employment since the arbitration claim was filed are required to notify NASD Dispute Resolution directly regarding the payment status of any awards against them. Please review NASD Notice to Members 00-55 for more information on the notification requirement and the sanctions for noncompliance.

All awards are final and are not subject to review or appeal by the arbitration panel or by NASD Dispute Resolution. Any party wishing to challenge the award must make a motion to vacate the award in a federal or state court of appropriate jurisdiction pursuant to the Federal Arbitration Act, 9 U.S.C. § 10, or applicable state statute. There are limited grounds for vacating an arbitration award, and a party must

bring a motion to vacate within the time period specified by the applicable statute. Parties and counsel should consult federal and state statutes and case law to determine the appropriate court, standards, and time limitations in their individual circumstances. A motion to vacate, confirm, or modify an arbitration award is a matter only between the parties to the arbitration. NASD Dispute Resolution is not a proper party to post-award motions and should not be named as a party to any post-award motion.

Please direct any questions regarding this award to me. The parties must not contact the arbitrators directly.

Please forward any questions or correspondence concerning the monitoring and tracking of arbitration awards and/or payment of awards to Jennifer Kozielski, Department of Case Administration, One Liberty Plaza, 165 Broadway, 52nd floor, New York, NY, 10006. You may also contact her by telephone at 212-858-4481, fax at 301-527-4761, or e-mail at [jennifer.kozielski@nasd.com](mailto:jennifer.kozielski@nasd.com).

Very truly yours,



Erroll E. Angara  
Case Administrator  
312-899-4440 Fax: 301-527-4853

EEA:EEA:LC09X  
rc:07/05

**RECIPIENTS:**

Beverly Jo Slaughter, Esq., Dennis Carl Bielfeldt  
Wachovia Securities, LLC, 901 East Byrd Street, Mail Code WS2217, Richmond,  
VA 23219

**Award**  
**NASD Dispute Resolution**

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In the Matter of the Arbitration Between:

Ottilia Dee Baldwin, Trustee  
of the Ottilia Dee Baldwin Revocable Trust,  
Claimant,

Case Number: 05-02573

v.

Hearing Site: Indianapolis, Indiana

Wachovia Securities, LLC and  
Dennis Bielfeldt

Respondents.

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Wachovia Securities, LLC and  
Dennis C. Bielfeldt,

Third-Party Claimants,

v.

Ottilia Dee Baldwin and Joanna Sunderland,  
Co-Trustees of the Ottilia Dee Baldwin  
Revocable Trust, and Joanna Sunderland,  
Attorney-in-Fact for Ottilia Dee Baldwin,

Third-Party Respondents.

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Nature of the Dispute: Customer vs. Member Firm and Associated Person

**REPRESENTATION OF PARTIES**

Ottilia Dee Baldwin ("Baldwin"), hereinafter referred to as "Claimant": Andrew Stoltmann, Esq. of Stoltmann Law Offices, P.C., located in Chicago, Illinois.

Joanna Sunderland ("Sunderland"), hereinafter referred to as "Third-Party Respondent": Andrew Stoltmann, Esq. of Stoltmann Law Offices, P.C., located in Chicago, Illinois.

Wachovia Securities, LLC ("Wachovia") and Dennis Bielfeldt ("Bielfeldt"), hereinafter collectively referred to as "Respondents": Beverly Jo Slaughter, Esq. of Wachovia Securities, LLC, located in Richmond, Virginia.

**CASE INFORMATION**

Statement of Claim filed on or about: May 16, 2005

Baldwin signed the Uniform Submission Agreement: May 4, 2005

Wachovia and Bielfeldt jointly filed a Statement of Answer and Counterclaim on or about August 3, 2005.

Wachovia signed the Uniform Submission Agreement on: August 3, 2005

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Bielfeldt signed the Uniform Submission Agreement on: July 29, 2005

Claimant filed an Answer to Respondents' Counterclaim on or about: September 28, 2005

Claimant filed a Motion for Sanctions for Failure to Produce Documents as Ordered by the Panel on or about: November 3, 2005

Respondents filed a Response to Claimant's Motion for Sanctions on or about: November 8, 2005

### CASE SUMMARY

Claimant asserted the following causes of action: omission of facts, breach of fiduciary duty, negligence, failure to supervise, common law fraud and misrepresentation, breach of contract and Respondeat Superior, and violation of the Indiana Securities Act and NASD rules. The causes of action relate to unauthorized trading of various securities including, Bank of America, Citigroup, Duke Energy, Thornburg Mortgage, WPS Resource and Bank Deposit. Claimant also asserted that due to these unauthorized trades, Claimant now owes \$101,656.00 in capital gain taxes to the State of Indiana and \$410,654.00 in long-term capital gain taxes to the U.S. Government for tax year 2004.

Unless specifically admitted in their Answer, Respondents, Wachovia and Bielfeldt, denied the allegations made in the Statement of Claim and asserted various affirmative defenses:

1. Claimant entered into agreements with Wachovia regarding the investment accounts. The economic loss doctrine, which precludes recovery in tort where a contractual relationship exists and where the complainant seeks compensation for purely economic losses, bars Claimant from direct recovery under the common law tort claims and from derivative recovery under a theory of respondent superior.
2. Wachovia is not liable to Claimant for negligent supervision because Wachovia had established procedures, and a system for applying those procedures, that were designed to prevent and detect the alleged violations at issue in this case.
3. Any losses suffered by Claimant resulted from her own actions or the actions of persons or entities that were not affiliated with Respondents, thereby barring any recovery against Respondents.
4. Claimant is barred from any recovery because she directed, authorized and consented to, acquiesced in, or ratified the transactions in question.
5. Claimant is barred from recovery because she ultimately controlled investment decisions in the accounts.
6. Claimant is barred from any recovery because she failed to mitigate her alleged damages.
7. At all times material, Claimant knew, understood and accepted the risks associated with the transactions at issue.
8. Claimant is barred from recovery because she was apprised fully of the nature and risks of their investments, and all facts material to their investment decisions, through correspondence, prospectuses, discussions and meetings with Respondents.
9. Claimant is barred from recovery because the Statement of Claim fails to state a claim upon which the arbitrators can grant relief.
10. Claimant failed to exercise the requisite degree of diligence and care that a reasonable investor would exercise under similar circumstances. As a result, Claimant's claims, which are all premised upon breach of fiduciary duty, are barred in whole or in part by Claimant's failure to exercise due diligence of reasonable care.



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11. Claimant has failed to state a claim with respect to any entitlement to punitive damages under either federal or state law.
12. Claimant is barred from recovery by the doctrine of laches in that Claimant knew of the risks attendant to the investments at issue, and with full knowledge, accepted those risks. Claimant is now barred by the doctrine of laches from proceeding with the claims.
13. There is no cause of action for violation of SRO rules.

Respondents' Third-Counterclaim asserted that Otilia Dee Baldwin and Joanna Sunderland, co-trustees pursuant to the Trust Agreement, entered into written agreements with Respondents on or about July 9, 2004. Per their written agreement, Claimants were to indemnify and hold harmless the Respondents from any liability for effecting transactions of the types specified by the co-trustees in the agreement pursuant to the instructions given to Respondents by the co-trustees. While Respondents maintain that they are not liable to Claimants under any circumstances, to the extent that the Trust Account sustained actual losses and Respondents are held liable for those losses, the co-trustees, Otilia Dee Baldwin and Joanna Sunderland, are liable for Respondents for contribution because they were caused by the actionable conduct of Baldwin and Sunderland.

In their Answer to Respondents' Counterclaim, Claimant and Third-Party Respondent, Joanna Sunderland ("Sunderland"), asserted that NASD has no jurisdiction over Sunderland, as Sunderland was not a client of Wachovia and did not subject herself to the jurisdiction of NASD Dispute Resolution. Claimant re-asserts her claims as stated in her Statement of Claim, and further asserts that Respondents' Counterclaim is frivolous, merit-less and designed to intimidate and harass the Claimant.

#### **RELIEF REQUESTED**

Baldwin requested up to \$999,999.00 in compensatory damages; an unspecified amount in punitive damages; costs and attorney's fees, including witness fees, expenses and accounting fees; disgorgement of commissions and fees charged to Baldwin's account in an amount of at least \$74,948.00 reflecting the commissions charged between July 1, 2004 and February 28, 2005; lost interest; and pre and post-award interest.

Respondents, Wachovia and Bielfeldt, requested dismissal of all claims against them in the Statement of Claim, and in their Counterclaim, request for an award for indemnification; for interest on any sum due for indemnity; for all costs incurred; and for such other relief as the Panel deems just and proper.

#### **OTHER ISSUES CONSIDERED AND DECIDED**

In an Order dated November 9, 2005, the Panel deferred its ruling on Claimant's Motion for Sanctions until the hearing of this matter.

#### **AWARD**

After considering the pleadings, the testimony and evidence presented at the hearing, the Panel has decided in full and final resolution of the issues submitted for determination as follows:

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**Arbitration No. 05-02573**  
**Award Page 4 of 6**

1. Respondents, Wachovia Securities, LLC and Dennis Bielfeldt, are jointly and severally liable for and shall pay Claimant, Otilia Dee Baldwin, the sum of \$320,000.00 as compensatory damages.
2. Respondents, Wachovia Securities LLC and Dennis Bielfeldt, are jointly and severally liable for and shall pay Claimant, Otilia Dee Baldwin, the sum of \$106,667.00 as and for attorney's fees. In deciding to award attorney's fees, the Panel considered the pleadings filed by counsel, as well as arguments presented on behalf of the parties, and determined that authority existed in awarding attorney's fees to the Claimant.
3. Respondents, Wachovia Securities LLC and Dennis Bielfeldt, are jointly and severally liable for and shall pay Claimant, Otilia Dee Baldwin, the sum of \$4,000.00 as and for costs. In deciding to award attorney's fees, the Panel considered the pleadings filed by counsel, as well as arguments presented on behalf of the parties, and determined that authority existed in awarding costs to the Claimant.
4. Respondents, Wachovia Securities, LLC and Dennis Bielfeldt, are jointly and severally liable for and shall pay to Claimant, Otilia Dee Baldwin, the sum of \$375.00 as reimbursement for the non-refundable NASD Dispute Resolution.
5. Except as otherwise specified herein, parties shall bear their own costs, including any outstanding attorneys' fees.
6. Any and all relief not specifically addressed herein, including punitive damages, is denied.

**FEES**

Pursuant to the Code, the following fees are assessed:

**Filing Fees**

NASD Dispute Resolution will retain or collect the non-refundable filing fees for each claim:

Initial claim filing fee	= \$ 375.00
Counterclaim filing fee	= \$ 1,250.00

**Member Fees**

Member fees are assessed to each member firm that is a party in these proceedings or to the member firm that employed the associated person at the time of the events giving rise to the dispute. Accordingly, Wachovia Securities, LLC is a party to this proceeding and is assessed the following fees;

Member surcharge	= \$ 2,250.00
Pre-hearing process fee	= \$ 750.00
Hearing process fee	= \$ 4,000.00

**Forum Fees and Assessments**

The Panel has assessed forum fees for each session conducted or each decision rendered on a discovery-related motion on the papers. A session is any meeting between the parties and the arbitrators, including a pre-hearing conference with the arbitrators, that lasts four (4) hours or less. Fees associated with these proceedings are:

Two (2) Decisions on discovery-related motions on the papers with one (1) arbitrator @ \$200.00	= \$ 400.00
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One (1) Pre-hearing session with a single arbitrator @ \$1,200.00	= \$ 1,200.00
Pre-hearing conference: August 29, 2005 1 session	
Seven (7) Hearing sessions @ \$1,200.00	= \$ 8,400.00
Hearing Dates: November 15, 2005 2 sessions	
November 16, 2005 2 sessions	
November 17, 2005 2 sessions	
November 18, 2005 1 session	
<b>Total Forum Fees</b>	<b>= \$10,000.00</b>

The Panel has assessed 100% of the total forum fees in the amount of \$10,000.00 solely to Respondent Wachovia Securities, LLC.

### Fee Summary

1. Claimant, Ottilia Dee Baldwin, is solely liable for:
 

Initial Filing Fee	= \$ 375.00
<u>Less payments</u>	<u>= \$ 1,575.00</u>
Refund Due from NASD Dispute Resolution	= \$ 1,200.00
2. Respondent, Wachovia Securities, LLC, is solely liable for:
 

Member Fees	= \$ 7,000.00
<u>Forum Fees</u>	<u>= \$10,000.00</u>
Total Fees	= \$17,000.00
<u>Less payments</u>	<u>= \$ 7,250.00</u>
Balance Due NASD Dispute Resolution	= \$ 9,750.00
3. Respondents, Wachovia Securities, LLC and Dennis C. Bielfeldt, are jointly and severally liable for:
 

Counterclaim Filing Fee	= \$ 1,250.00
<u>Less payments</u>	<u>= \$ 1,250.00</u>
Balance Due NASD Dispute Resolution	= \$ 0.00

All balances are payable to NASD Dispute Resolution and are due upon receipt pursuant to Rule 10330(g) of the Code.

### ARBITRATION PANEL

Richard H. Potter	-	Public Arbitrator, Presiding Chairperson
Paul R. Freeland	-	Public Arbitrator
Robert L. Smith	-	Non-Public Arbitrator

### Concurring Arbitrators' Signatures

/s/ Richard H. Potter  
 Richard H. Potter  
 Public Arbitrator, Presiding Chairperson

11/28/05  
 Signature Date

29-Dec-2005 10:50am From-WACHOVIA SECURITIES LEGAL

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Paul R. Freeland  
Public Arbitrator

Signature Date

/s/ Robert L. Smith  
Robert L. Smith  
Non-Public Arbitrator

11/30/05  
Signature Date

11/30/05  
Date of Service (For NASD Dispute Resolution use only)



11/28/2005 14:08 FAX

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 Attention: Mr. 85-02573  
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One (1) Pre-hearing session with a single arbitrator @ \$1,200.00	= \$ 1,200.00
Pre-hearing conference: August 29, 2005 1 session	
Seven (7) Hearing sessions @ \$1,200.00	= \$ 8,400.00
Hearing Dates:	
November 15, 2005 2 sessions	
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November 17, 2005 2 sessions	
November 18, 2005 1 session	
<b>Total Forum Fees</b>	<b>= \$10,000.00</b>

The Panel has assessed 100% of the total forum fees in the amount of \$10,000.00 solely to Respondent Wachovia Securities, LLC.

### Fee Summary

1. Claimant, Ottilie Dee Baldwin, is solely liable for:	
Initial Filing Fee	= \$ 375.00
Less payments	= \$ 1,375.00
Balance Due from NASD Dispute Resolution	= \$ 1,200.00
2. Respondent, Wachovia Securities, LLC, is solely liable for:	
Member Fees	= \$ 7,000.00
Forum Fees	= \$10,000.00
Total Fees	= \$17,000.00
Less payments	= \$ 7,250.00
Balance Due NASD Dispute Resolution	= \$ 9,750.00
3. Respondents, Wachovia Securities, LLC and Dennis C. Bialkisch, are jointly and severally liable for:	
Counterclaim Filing Fee	= \$ 1,250.00
Less payments	= \$ 1,250.00
Balance Due NASD Dispute Resolution	= \$ 0.00

All balances are payable to NASD Dispute Resolution and are due upon receipt pursuant to Rule 10330(g) of the Code.

### ARBITRATION PANEL

Richard H. Potter	-	Public Arbitrator, Presiding Chairperson
Paul R. Freedland	-	Public Arbitrator
Robert L. Smith	-	Non-Public Arbitrator

Presiding Arbitrator's Signature



Richard H. Potter  
 Public Arbitrator, Presiding Chairperson

11.28.05

Signature Date

29-Dec-2005 10:50am From:WACHOVIA SECURITIES LEGAL

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Paul R. Frowland  
Public Arbitrator

Robert L. Smith  
Robert L. Smith  
Non-Public Arbitrator

Signature Date

11/30/05  
Signature Date

Date of Service (For NASD Dispute Resolution use only)